BARTHOLOMEW COUNTY LANDLORD ASSOCIATION

"Working together to provide quality housing and protect our investments." President: Brad Grayson 812-376-3500 gmoffice@comcast.net. www.BartholomewLandlords.com 3129 25th St #202, Columbus IN 47203

This Saturday: Dec 12, Columbus Airport (Lower level)

8:30 am Set up and social time, BYOCoffee

9-10 am Program

TIME TO RENEW! Beat the price increase!

Stay in the loop with

- Group Discounts at Lowes, Sherwin Williams,
- Doxpop Court Records online,
- -\$6 Credit Reports online, Training...

Renew online with check or credit card.

at www.BartholomewLandlords.com (click this blue link RIGHT NOW)

Early Bird Special \$55 until Dec 31.

Please don't ask to extend the deal - We started advertising it in November.

Membership will be \$65 starting Jan 1.

(no fee increase for the last 4 years but Doxpop costs are way UP!)

ALL memberships always expire on Dec 31 each year.

Fee is a tax deductible business expense.

Agenda: Sgt. Matt Harris with Columbus Police

will be talking about personal safety for landlords

(showings, personal info, LL's children...we meet ALL KINDS in this biz!)

and general info on how landlords and police can work together,

neighborhood watch groups, local crime, and questions.

Sgt Harris has 20 years experience, including SWAT Team and more.

He is a great teacher and has lots of information

to help keep us, our families, and our residents safe.

Last Month: Prep for Cold + Holidays: Houses and Residents

How to keep your **PROPERTIES** safe during freezing weather,

- Pipes, furnaces, ice dams on roofs

AND keeping your **INCOME** safe!

- Lack of prospects, holiday layoffs, higher heat bills, court schedule, holiday evictions,

Handouts: Lowes 10% off coupons to the first 25 members.

Looking Ahead:

January 9: Small Claims (Eviction) Magistrate Meek

- changes at court
- how and why decisions/judgments are made

February 13: Vendor Show

- Meet Contractors, Services, and Suppliers for local landlords.
- 25 prizes plus a \$500 Mega Prize

New Protected Classes ADDED to Fair Housing law in Columbus:

Sexual Orientation, Age over 40, and Veteran.

What you DON'T know CAN hurt you

- Handbook with Forms: Application, Lease, Late Letters, Inspections, Court, etc.
- Online Court eviction records, (Doxpop) at no charge worth \$300-500 per year
- Credit Reports, online, \$6. Criminal, Sex Offender reports available
- Buying Group 10%+2% at Lowes, huge discount at Sherwin Williams, and more
- Learn how to be increase profits, reduce turnover, reduce headaches!
- Learn about tax advantages, extra deductions, rental bookkeeping
- You are not alone. Meet other local landlords facing the same issues
- Learn about court: eviction, garnishments, body attachments (warrant for their arrest)
- Learn about collections, finding skips
- Learn from speakers local CPAs, attorneys, furnace repair, pro painters, etc.
- Swap names for contractors, suppliers
- Strength in numbers: representation on Housing Task Force, etc.
- Tenants can get free attorneys. What are you doing to stay ahead of them?
- Many laws are not logical; some are urban legends. Fines are huge.
- Ignorance of the law is not an excuse. Fair Housing laws, lead based paint laws, Flood Disclosure, building codes, and health codes apply to landlords with 1 or 1,000 units.

<u>Membership:</u> \$65 per calendar year (deductible business expense), made out to BCLA, and a completed registration form. New members joining midyear receive a large notebook of forms worth more than the membership fee, full of info geared to Bartholomew County, Doxpop online court records, \$6 credit reports, attorney program, discounts on paint and materials, contractor referrals, mailings, and email updates. New members joining in Oct, Nov, Dec automatically roll to the following year. Family members or legitimate business partners are included in a business's membership.

Enroll online at www.BartholomewLandlords.com Heavy Doxpop users may see additional cost.

<u>Monday lunch:</u> Sirloin Stockade, Hwy 31 next to Kroger. Noon, every Monday even most holidays. Come as you are! No program, just fellowship, swap ideas, help each other, and yak. Newbies and questions welcome! Spend a little time with local landlords who have 20, 30, 50 years of experience.

Ya gotta eat! We're in the side room to the left of the food bars.

<u>Monthly Meeting:</u> We meet on the second Saturday of each month, 9-10am, with guest speakers, demonstrations, or topical discussions. Please mark your calendars. Work clothes are OK. Learn how to protect your RE investment and improve your profit. Door charge \$1. Guests welcome!

<u>Location:</u> Columbus Municipal Airport, Large Meeting Hall (downstairs). Fully accessible via elevator. 4470 Ray Boll Blvd, Columbus, IN 47203

Or drive north on Central Ave, follow the bend to the right, then left on Ray Boll Blvd. Next to the jet on display.

<u>About BCLA:</u> Bartholomew County Landlord Association is the largest and oldest local organization of housing providers supplying related information. Our aim is to help landlords and property managers get the information they need to serve the community's housing needs and to protect their own investments. BCLA has been meeting every month for over 20 years to address these issues. Members include private landlords, property managers, realtors, suppliers, and more. Your membership is vital as we work with community leaders to address housing concerns.

BARTHOLOMEW COUNTY LANDLORD ASSOCIATION MEMBERSHIP APPLICATION

Or Register with check or credit card at www. BartholomewLandlords.com

The Bartholomew County Landlord Association is only an information gathering tool and an educational organization. All information compiled or distributed is based strictly on statements from other landlords, public record, or contributions from speakers on a voluntary basis.

I understand that as a member of the Landlord Association that any information obtained for me will be used strictly by me and that I will not discuss or inform other persons in regard to that information.

I understand that all information I supply the Landlord Association is to be submitted in writing and signed and dated by me

I understand that all information submitted to the Landlord Association by me is true and accurate with the necessary proof to withstand legal action. I also understand that I am personally responsible for any fictitious or deceptive information supplied by me.

I understand that it is my responsibility to inform the Landlord Association of any change in status of information submitted by me. The right to rent/lease property is strictly the landlord's or property manager's option and should not be affected by information from the Landlord Association.

I understand that I may not in any way represent the Landlord Association without official consent of the Board of Directors.

GENERAL INFORMATION

Owner/Landlord	or Property Manager	Number of units	
Personal Name(s)			
Business Name			
Mailing address			
City	State	Zip	
Email(s)			
Phone Number to give out for re	eferrals, etc		
Home Phone	Cell	Fax	
Suggested topics? Speakers?	Needs? Just starting?		
Dues are \$55 for the calendar y Dues increase to \$65 on Jan 1, Replacement Handbooks \$65 (2016.	dare only renewed when yearly membership is paid	l.
Mail check and form to: Bartholomew County La c/o Grayson Manageme 3129 25 th Street #202 Columbus IN 47203	andlord Association ent	Payment received Forms packet Member Card Added to roster Doxpop setup Welcome email (OFFICE USE) ———————————————————————————————————	
Or One Time Automatic Bank (initial) I authorize BCLA (Copy the computer numbers fr	to draft (circle one) \$55 or	\$65 or \$75 from my checking account. I:	[]
Any Violation of these rules/guid I agree to the terms shown above		or revocation of membership rights.	
SIGNATURE		DATE SIGNED	