

#### BARTHOLOMEW COUNTY LANDLORD ASSOCIATION

"Working together to provide quality housing for the community."

President: Brad Grayson 812-376-3500 gmoffice@comcast.net.

www.BartholomewLandlords.com 3129 25th St #202, Columbus IN 47203

This Saturday: May 9 8:30 am Setup and Social 9-10 am Program



<u>WE'RE BACK!!</u> Our new-old location! The newly remodeled and gorgeous Columbus Airport! Incredible new décor! (Don't tell them how many meeting places we've shut down!) Our Meeting Hall looks great and we're booked thru Dec 2016. Many of us stick around for brunch in The Hanger Restaurant. Full menu with breakfast all day. Pancakes, waffles, skillets,

omelets, burgers, salads...great food!

If you plan to eat before the meeting, allow LOTS of extra time because they are usually crowded. You can order coffee and bring it downstairs.



#### Agenda:

## 3 Things To Increase Your Rental Income THIS MONTH.

**Brad Grayson** will be presenting some of the ideas he'll be sharing at the National Landlord Convention. You'll be able to take these ideas and put them to work TODAY! The photo shows Brad and Grandson Max. Both are teething but one drools more!

# LOWE'S NEVER STOP LOWES has invited all BCLA Members to their

Appreciation Lunch, Friday May 8. 11am – 1 pm Food, Give-Aways, Vendors... Remember: BCLA members get an extra 2% off your bill when using your Lowes LAR card. Make certain you are registered with Community Buying Group.

<u>Last month:</u> **Mayoral Debate** Good debate with good questions and comments. Great crowd and special thanks to Hotel Indigo for giving us a great special room rate and being VERY helpful! You can watch it on video by double clicking on the link along with the other <u>524</u> people who have watched it! Recorded and posted courtesy of QMIX 107.3 FM radio. https://www.youtube.com/watch?v=6quaiK--vxU







National Landlord Convention presented by MrLandlord.com May 28, 29, 30

Theme: NO EXCUSES!

Location: INDY!!

This is a fantastic 3 days, the only one in the country geared for DoltYourself Landlords. At the Crowne Plaza Airport Hotel (formerly Holiday Inn on the loop of the old airport) Several national speakers will be presenting and making their materials available, including MrLandlord Jeffrey Taylor, Mike Butler (bought 400 houses without using a bank), and...Brad Grayson!

Jeffrey Taylor organizes the event so you'll meet landlords from other areas and also spend time with the instructors. Round table discussions in the evenings. Special room rates until they sell out.

Team up with other landlords for a discounted entry. Info at MrLandlord.com Lives and businesses will be changed at this event!

If ya wanna make money, ya gotta get around those making money!



## No more printed Newsletter:

Email, text, Facebook, and BCLA website. Details to come.

Best: simply mark your calendar for the Second Saturday of every month.

This will save BCLA \$2000 per year, helping us keep membership fees low.

If you are not "connected" and must have a printed newsletter, let us know.

**VENDORS** are important to every landlord. Please support our BCLA vendors and speakers.



Membership: \$55 per calendar year (deductible business expense), made out to BCLA, and a completed registration form. New members joining midyear receive a large notebook of forms worth more than the membership fee, full of info geared to Bartholomew County, Doxpop online court records, \$6 credit reports, attorney program, discounts on paint and materials, contractor referrals, mailings, and email updates. New in Oct, Nov, Dec credits the following year. Family members or legitimate business

partners are included in a business's membership.

Enroll online at www.BartholomewLandlords.com Heavy Doxpop users may see additional cost.

<u>Monday lunch:</u> Sirloin Stockade, Hwy 31 next to Kroger. Noon, every Monday except holidays. Come as you are! No program, just fellowship, swap ideas, help each other, and yak. Newbies and questions welcome! Ya gotta eat! We're in the side room to the left of the food bars.

<u>Monthly Meeting:</u> We meet on the second Saturday of each month, 9-10am, with guest speakers or topical discussions. Please mark your calendars. Work clothes are OK. Learn how to protect your RE investment and improve your profit.

<u>Location:</u> Columbus Municipal Airport, Large Meeting Hall (downstairs). Fully accessible via elevator. 4470 Ray Boll Blvd, Columbus, IN 47203

Or drive north on Central Ave, follow the bend to the right, then left on Ray Boll Blvd. Next to the jet on display.