

BARTHOLOMEW COUNTY LANDLORD ASSOCIATION

"Working together to provide quality housing and protect our investments."

President: Brad Grayson 812-376-3500 gmoffice@comcast.net.

www.BartholomewLandlords.com 3129 25th St #202, Columbus IN 47203

This Saturday: Feb 13, 2016, Columbus Airport (Lower Level)
9 - 11 am

Annual VENDOR SHOW !!

Come see products, services, and people who can serve your business. 20 vendors will be showing their products and services, each giving away a table prize (that's 20 prizes! - dinners, tools...) and one lucky member will walk away with the \$500 MEGA PRIZE! Home Depot, Lowes, Menards, Sherwin Williams, Dave Dailey State Farm, Crisis Cleaning, Wayne Meyer Electric, Burts Pest Control, Dave Seiwert of Bailey & Wood Financial, Main Source Bank, Old National Bank, Repp Accounting, Select Screening Services, Brad Grayson Seminars, Lew Wilson Tax Assessor, Housing Authority, Peters Heating and Cooling, Window World, Percifield Cabinets...

Last Month: Small Claims Magistrate Meek

This was a fantastic opportunity to learn first hand how the law works and how it applies to our landlord/tenant cases. Lots of great questions from the audience. Special thank you to Mr. Meek for taking time to educate!

TIME TO RENEW!

Stay in the loop with

- Group Discounts at Lowes, Sherwin Williams, & more
- Doxpop Court Records online,
- \$6 Credit Reports online, Training...
- 10% Lowes coupons
- Updates on legal changes
- A voice in local government

Renew online with check or credit card

at www.BartholomewLandlords.com (click this blue link RIGHT NOW)

Membership will be \$65 starting Jan 1, 2016. (sent 3 notices!)

(no fee increase for the last 4 years but Doxpop costs are way UP!)

ALL memberships always expire on Dec 31 each year.

Fee is a tax deductible business expense.

What you DON'T know CAN hurt you

- Handbook with Forms: Application, Lease, Late Letters, Inspections, Court, etc
- Online Court eviction records, (Doxpop) at no charge - worth \$300-500 per year
- Credit Reports, online, \$6. Criminal, Sex Offender reports available
- Buying Group – 10%+2% at Lowes, huge discount at Sherwin Williams, and more
- Learn how to be increase profits, reduce turnover, reduce headaches!
- Learn about tax advantages, extra deductions, rental bookkeeping
- You are not alone. Meet other local landlords facing the same issues
- Learn about court: eviction, garnishments, body attachments (warrant for their arrest)
- Learn about collections, finding skips
- Learn from speakers - local CPAs, attorneys, furnace repair, pro painters, etc.
- Swap names for contractors, suppliers
- Strength in numbers: representation on Housing Task Force, etc.
- Tenants can get free attorneys. What are you doing to stay ahead of them?
- Many laws are not logical; some are urban legends. Fines are huge.
- Ignorance of the law is not an excuse. Fair Housing laws, lead based paint laws, Flood Disclosure, building codes, and health codes apply to landlords with 1 or 1,000 units.

Membership: \$65 per calendar year (deductible business expense), made out to BCLA, and a completed registration form. New members joining midyear receive a large notebook of forms worth more than the membership fee, full of info geared to Bartholomew County, Doxpop online court records, \$6 credit reports, attorney program, discounts on paint and materials, contractor referrals, mailings, and email updates. New members joining in Oct, Nov, Dec automatically roll to the following year. Family members or legitimate business partners are included in a business's membership.

Enroll online at www.BartholomewLandlords.com Heavy Doxpop users may see additional cost.

Monday lunch: Sirloin Stockade, Hwy 31 next to Kroger. Noon, every Monday even most holidays. Come as you are! No program, just fellowship, swap ideas, help each other, and yak. Newbies and questions welcome! Spend a little time with local landlords who have 20, 30, 50 years of experience.

Ya gotta eat! We're in the side room to the left of the food bars.

Monthly Meeting: We meet on the second Saturday of each month, 9-10am, with guest speakers, demonstrations, or topical discussions. Please mark your calendars. Work clothes are OK. Learn how to protect your RE investment and improve your profit. Door charge \$1. Guests welcome!

Location: Columbus Municipal Airport, Large Meeting Hall (downstairs). Fully accessible via elevator. 4470 Ray Boll Blvd, Columbus, IN 47203

Or drive north on Central Ave, follow the bend to the right, then left on Ray Boll Blvd. Next to the jet on display.

About BCLA: Bartholomew County Landlord Association is the largest and oldest local organization of housing providers supplying related information. Our aim is to help landlords and property managers get the information they need to serve the community's housing needs and to protect their own investments. BCLA has been meeting every month for over 20 years to address these issues. Members include private landlords, property managers, realtors, suppliers, and more. Your membership is vital as we work with community leaders to address housing concerns.

