BARTHOLOMEW COUNTY LANDLORD ASSOCIATION <u>This Saturday</u>: Dec 14, 9-10 am Columbus Indiana Airport, Lower Meeting Hall \$1 per person to pay for the room.

Saturday's Agenda:

Dual topics: -Tips to reduce taxes THIS YEAR -Prep for Winter

Bring your ideas!

Time to Renew

Stay connected with the group and with the benefits -\$6 scored credit reports -Lobbying at statehouse -Doxpop online court records (covers more counties than other services) -Expert training -Personal advising -Lease, forms

All memberships expire Dec 31.

Easy to renew online with credit card or a check. The form below also lets you automatically renew each year.

Can't happen here??

WATCH THIS VIDEO!! before you vote. (Just click on the blue link or copy/paste it into your browser) <u>https://m.youtube.com/watch?v=S8P-18_dTsI</u> Titled: This City Will Fine You For Mismatched Blinds

Previous Month: Dave Rosenberger

Top Problems to Inspect

Dave is a licensed home inspector, rehabber, and BCLA landlord. He showed us things an investor should inspect before buying, and learn when to call the pros. When selling a property, most retail buyers order an inspection. Knowing how inspections work, and the "lingo" will help you work with the inspection report and the

buyers to get to the closing table.

Newsletter Changes:

We're trying 2 new methods to get the word out -an email service -a text message service, directly to your phone

<u>Mark Your Calendar</u> and phone reminders For BCLA on the 2nd Saturday of every month. We have not missed a session in over 20 years! You can count on it!

Membership is more important than ever!

Your dues now support lobbying at the Statehouse! BCLA is now a member of Indiana State Real Estate Investors Assoc. INstateREIA.org was formed to focus on laws and lobbying at the state level.

Lobbying Success:

Meet part of our lobbying team and a short explanation of the new law PROTECTING landlords! www.youtube.com/watch?v=q5eFmL5IKxA

Big change!

Community Buying Group is now part of Think Realty To get your discounts you MUST opt in by calling 816-398-4130 Your discounts are gone until you opt in. Our group code is **BCLA109** BCLA pays for a group membership so no additional cost to you. **Sherwin Williams** – HUGE discount nationwide, locally just show your BCLA card **84 Lumber** (new!) **Sunbelt Rentals** – discounts on equipment and tools **SimpliSafe** – group pricing on security systems And many more

JCPI Johnson County Property Investors ("Franklin LL group") are welcome the same as BCLA members.

BARTHOLOMEW COUNTY LANDLORD ASSOCIATION

3129 25th Street PMB202 Columbus Indiana 47203 812-376-3500 "Working together to provide quality housing for the community." President: Brad Grayson 812-376-3500 gmoffice@comcast.net www.BartholomewLandlords.com

<u>About BCLA:</u> Bartholomew County Landlord Association is the area's largest and oldest local organization of housing providers supplying related information. Our aim is to help landlords and property managers get the information they need to serve the community's housing needs and to protect their own investments. BCLA has been meeting every month for over 23 years to address these issues. Members include private landlords, property managers, realtors, suppliers, and more. Your membership is vital as we work with community leaders to address housing concerns.

What you DON'T know CAN hurt you

- Handbook with digital Forms: Application, Lease, Late Letters, Inspections, Court, etc.
- Online Court eviction records, (Doxpop) at no charge worth \$300-500 per year
- Credit Reports, online, \$6. Criminal, Sex Offender reports available
- Think Realty Buying Group:, huge discount at Sherwin Williams and more
- IndianaStateRealEstateInvestorsAssociation (INstateREIA) lobbies for us at state level
- Learn how to be increase profits, reduce turnover, reduce headaches!
- Learn about tax advantages, extra deductions, rental bookkeeping
- You are not alone. Meet other local landlords facing the same issues
- Learn about court: eviction, garnishments, body attachments (warrant for their arrest)
- Learn about collections, finding skips
- Learn from speakers local CPAs, attorneys, furnace repair, pro painters, etc.
- Swap names for contractors, suppliers
- Strength in numbers: representation on Housing Task Force, etc.
- Tenants can get free attorneys. What are you doing to stay ahead of them?
- Many laws are not logical; some are urban legends. Fines are huge.
- Ignorance of the law is not an excuse. Fair Housing laws, lead based paint laws, Flood
- Disclosure, building codes, and health codes apply to landlords with 1 or 1,000 units.

<u>Monthly Meeting</u>: Normally, we meet on the second Saturday of each month with guest speakers or topical discussions. Please mark your calendars. Work clothes are OK. Learn how to protect your RE investment and improve your profit!

Room Charge \$1 per person.

Location: Columbus Indiana Airport, Lower Level Meeting Hall.

4770 Ray Boll Boulevard, Columbus, IN 47203

Membership: \$75 per calendar year, Jan1 thru Dec31 (deductible business expense), made out to BCLA, and a completed Membership Application form. This includes a notebook of forms and info geared to Bartholomew County, Doxpop online court records, \$6 scored credit reports, discounts on paint and materials, contractor referrals, and email updates. Enroll online with check or credit card at www.BartholomewLandlords.com Heavy Doxpop users may see additional cost.

<u>Monday Lunch:</u> Sirloin Stockade, Hwy 31 next to Kroger. Anytime between 11:30am and 1pm, every Monday except holidays. Come as you are! We simply meet to eat, fellowship, swap ideas, help each other, and yak. Newbies and questions welcome! Ya gotta eat!

BARTHOLOMEW COUNTY LANDLORD ASSOCIATION MEMBERSHIP APPLICATION

The Bartholomew County Landlord Association is only an information gathering tool and an educational organization. All information compiled or distributed is based strictly on statements from other landlords, public record, or contributions from speakers on a voluntary basis.

11-1-2018

I understand that as a member of the Landlord Association that any information obtained for me will be used strictly by me and that I will not discuss or inform other persons in regard to that information.

I understand that all information I supply the Landlord Association is to be submitted in writing and signed and dated by me, is true and accurate with the necessary proof to withstand legal action, and am personally responsible for any fictitious or deceptive information supplied by me.

I understand that it is my responsibility to inform the Landlord Association of any change in status of information submitted by me. The right to rent/lease property is strictly the landlord's or property manager's option and should not be affected by information from the Landlord Association.

I understand that I may not in any way represent the Landlord Association without official consent of the Board of Directors. Persons may apply and pay online at www.BartholomewLandlords.com

GENERAL INFORMATION

Owner/LandlordProperty Manager	Vendor/Contractor	Other# of units
Personal Name(s)		
Business Name		
Mailing address		
City	_State Zip	
Email(s)		
Phone Number to give out for referrals, etc		
Home PhoneCell	C	ell
Suggested topics? Speakers? Needs? Just starting?		
Dues are \$75 for the calendar year ending Dec. 31 and are only renewed when yearly membership is paid. New memberships starting Oct, Nov, Dec will include the following calendar year. New memberships starting midyear receive the digital handbook (a \$300 value) as part of their membership. Handbooks are now digital. Replacement Digital Handbooks to members is \$75.		
Mail check and form to: Bartholomew County Landlord Association c/o Grayson Management 3129 25 th Street #202 Columbus IN 47203 Or Bank Draft or Credit Card	Payment Digital ha Member Added to Doxpop s Welcome	ndbook Card roster setup
(initial) I authorize BCLA to draft \$ from my checking account.		
I:I:I' (the computer numbers at the bottom of your check) 9 digit routing number Account number		
(initial) I authorize BCLA to charge my credit card \$ #		
Expiration 3 digit security code on back		
(initial) I authorize BCLA to automatically renew my membership each January 1 using the information listed above until I notify BCLA in writing.		
Any Violation of these rules/guidelines may result in I agree to the terms shown above.	n dismissal or revocation of r	nembership rights and discounts.

SIGNATURE_____